



APRE

Agenzia per la Promozione
della Ricerca Europea

European Innovation Council EIC Accelerator

Valentina Fioroni – EIC/EIE National Contact Point



HORIZON EUROPE

EURATOM



* The European Institute of Innovation & Technology (EIT) is not part of the Specific Programme





EIC – FROM RESEARCH TO MARKET

EIC: Integrated, agile support across the full **innovation spectrum** from the early-stage research to start-up and scale-up





EIC main instruments and characteristics

Pathfinder (TRL1-4)

- **For consortia**
- Early stage research on breakthrough technologies
- **Grants up to €3/4 million**

Transition (TRL 4-6)

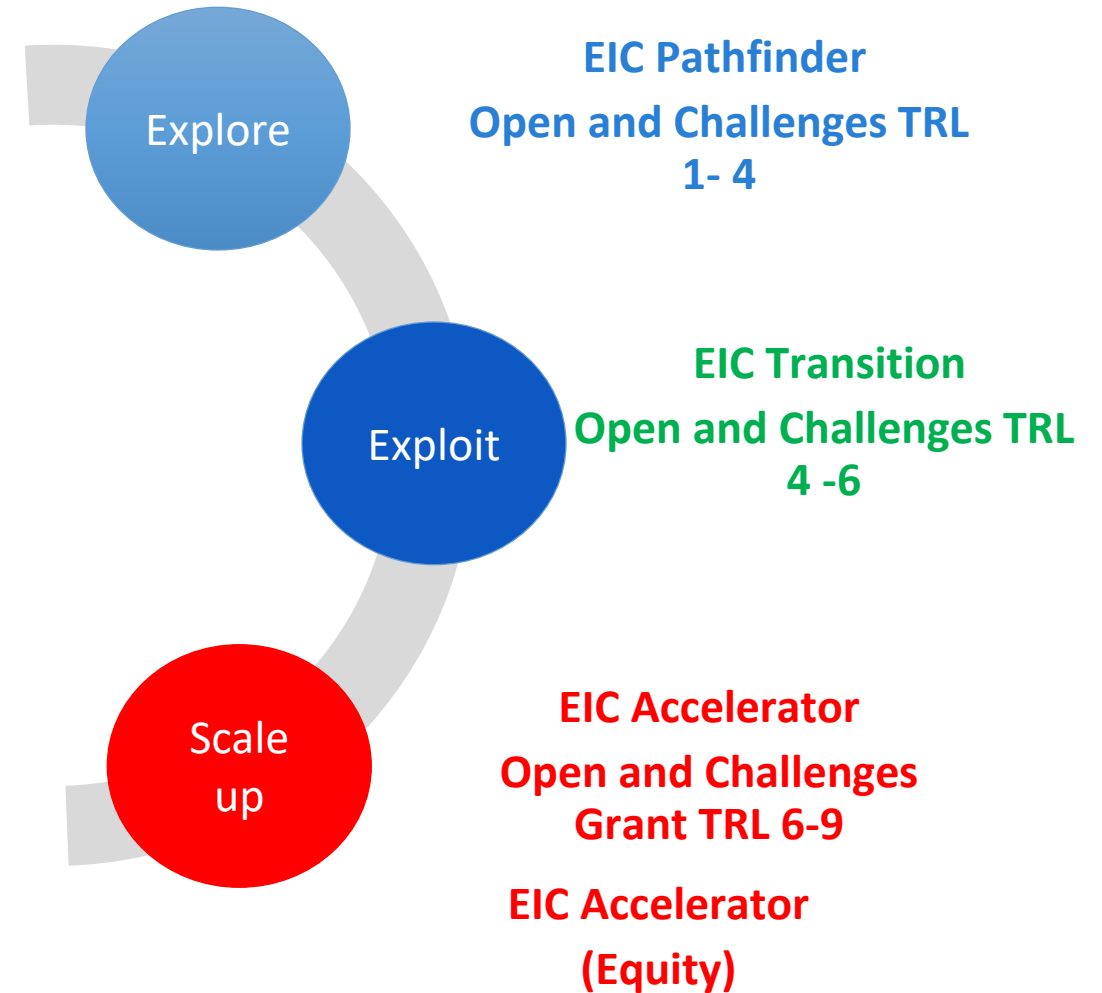
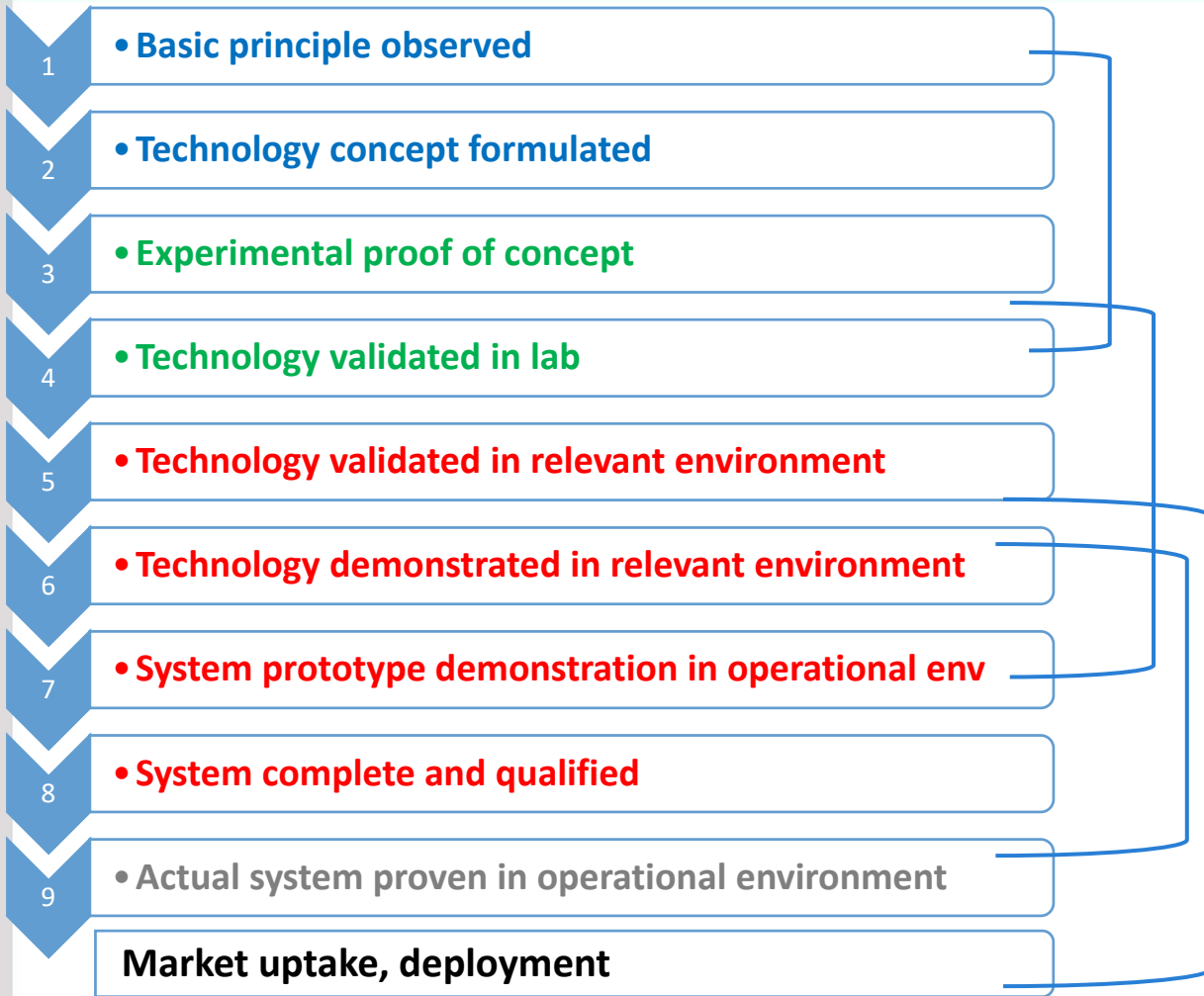
- **For consortia and single entities**
- Technology maturation from proof of concept to validation
- Business & market readiness
- **Grants up to €2.5 million**

Accelerator (TRL 6-9)

- **For individual SMEs**
- Development & scale up of deep-tech/ disruptive innovations by startups/ SMEs
- Blended finance (**grants up to €2.5 million; equity investment up to €15 million or above**)

- Focus on **breakthrough, market-creating, deep-tech**
- **Mainly bottom up** complemented by targeted funding on strategic technologies/ challenges
- Steered by **EIC Board** of leading innovators (entrepreneurs, investors, researchers, ecosystem)
- **Business Acceleration Services** (coaches/ mentors, corporates, investors, ecosystem)
- **Pro-active management** (roadmaps, reviews, re-orientations, etc) with EIC Programme Managers
- **Fast track access** to Accelerator for results from EIT, EIC Pathfinder,





The EIC Instruments and the TRL



EIC BUSINESS ACCELERATION SERVICES – EIC BAS



Accelerate EIC innovations and growth of EIC companies



Tailor-made service to meet needs of our clients



All EIC beneficiaries: Accelerator, Pathfinder, Seal of excellence, applicants



Activate partners all around Europe





What are we looking for?

Start-ups and SMEs seeking to **scale-up** high impact innovations with the **potential to create new markets** or disrupt existing one

Innovation building on **scientific discovery** or technological breakthroughs
(„**deep tech**“)

Innovations where **significant funding** is needed over a **long timeframe** and are **too risky** for private investors alone





Grant component

- maximum of less than **€ 2.5 million**
- eligible costs are reimbursed up to a maximum of **70%**
- small mid-caps are not eligible for a grant only



Investment component

- € 0.5 million and **maximum € 15 million**
- usually in the form of direct **equity** or quasi-equity
- **minority ownership** (maximum 25% of the voting shares of the company)
- **“patient capital” principle** (7-10 years perspective on average, max 15 years)



Grant only

If you can prove that you have sufficient financial means for deployment and scale-up (TRL 9)

Grant first

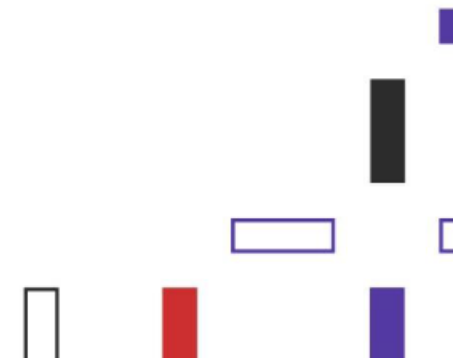
If your innovation still requires significant work to validate and demonstrate in relevant environments to assess its commercial potential

Grant & investment

If you need support for development (TRL 5/6 → 8), deployment and scale-up (TRL 9)

Investment only

If you are looking to fill the funding gap for rapid scale-up of your high-risk innovation and you don't need a grant





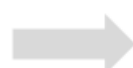
Funding schemes

EIC Accelerator Open



to support **projects in any field** of science, technology or application without predefined thematic priorities ('bottom-up')

EIC Accelerator Challenges



to support projects within **predefined thematic areas** with the aim to achieve specific objectives for each Challenge



EIC Accelerator - Calls

European
Innovation
Council



Accelerator Challenges

Novel biomarker-based assays to guide personalised cancer treatment	€ 65 million
Aerosol and surface decontamination for pandemic management	€ 65 million
Energy storage	€ 100 million
New European Bauhaus and Architecture, Engineering and Construction digitalisation for decarbonisation	€ 65 million
1) Emerging semiconductor & 2) Quantum technology components	€ 100 million
Novel technologies for resilient agriculture	€ 65 million
Customer-driven, innovative space technologies and services	€ 65 million
Indicative call budget	€ 523.5 million

EIC Accelerator Challenges **individual workshops** will be organised by PM early next year

EIC Accelerator Open
Indicative budget
€ 611.7 million



EIC Accelerator: cut-off dates

Short proposal evaluation

Submit **any time** during the year
Feedback within **4 weeks**

Full proposal -cut off

date when a round of evaluations
of **full proposals** start

Full proposal evaluation

Cut-off Interview weeks (tentative)

~~*11 January 2023 February 27 – March 10~~

~~22 March 2023 May 22 June 2~~

~~7 June 2023 September 11 – 22~~

4 October 2023 November 27 – December 8

**Only Open*




Access2EIC

ACCESS2EIC is the network of 16 partners who share the common purpose to work as a network of EIC NCPs supporting national applicants and raising the quality of applications submitted under the EIC 2021-2027.




It aims to:

- **Improve professionalisation and skills of NCPs** across Europe to simplify access to Horizon Europe calls, lowering the entry barriers for newcomers, and raise the average quality of proposals submitted.
- **Identify and share good practices, promote trans-national cooperation and raise the general standard of support to programme applicants.**







Access2EIC
National Contact Points for Innovation




EIC TRANSITION
The evaluation process:
the testimonial of
a successful proposer

2022


This project has received funding from the European Union's DG RTD - Horizon Europe research and innovation programme under Grant Agreement No 101046298

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EIC ACCELERATOR:

**ANNOTATED PITCH DECK GUIDE
FOR THE SHORT PROPOSAL**

2023

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EIC Pathfinder Open
Interview with Timo Hallantie,
Head of Unit at EISMEA, responsible for the EIC Pathfinder

Publication Information:

This report was produced under the framework of ACCESS2EIC, the official network for Horizon Europe National Contact Points (NCP) for the European Innovation Council (EIC). ACCESS2EIC's prime objective is to provide support and specialised services to NCPs and participants in the EIC. For enquiries regarding this report please contact us at www.access2eic.eu



Timo Hallantie graduated from the Helsinki University of Technology. He joined the European Commission in 1998 and held various positions in its Directorate-General for Communications Networks, Content and Technology (DG CNECT). In 2014 he became Head of Unit at the Research Executive Agency, in charge of the Future and Emerging Technologies Open scheme. Since April 2021 he is Head of Unit at the European Innovation Council and SMEs Executive Agency responsible for the EIC Pathfinder programme.

Access2EIC: Thank you very much for this opportunity to talk to us! As NCPs, we are contacted by many potential applicants on a daily basis, and some questions come up particularly frequently. This is why, we would like to discuss some points we get most frequently asked and tease a few tips for our applicants out of you.

Timo: Thank you for having me here. I am looking forward to your questions.

WHAT MAKES AN IDEAL EIC PATHFINDER OPEN PROJECT?

When is the ideal starting point (e.g. Technology Readiness Level, TRL) for an EIC Pathfinder Open project? When would an idea / project be too advanced?

Projects funded under EIC Pathfinder Open must aim at achieving a concrete, novel and ambitious breakthrough that enables the sought-after step from science to technology. It is expected that at the end of your Pathfinder project, you

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Thank you for your attention!!!



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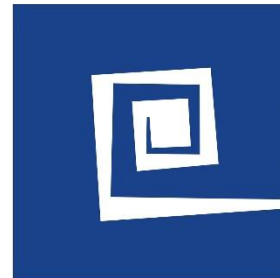


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